Appendix C, Pricing Index **AssetWorks, LLC** **DIR-SDD-2093** **Amendment No. 2**	
Manufacturer/Product Line/Product Category	**Customer Discount % off MSRP**
AiM IWMS Server License	36.5%
AiM IWMS Named User License	
1-50 Users, price per user	36.5%
51-100 Users, price per user	36.5%
101-200 Users, price per user	36.5%
201-500 Users, price per user	36.5%
501 or more Users, price per user	36.5%
AiM Capital Planning and Project Management (CPPM) Server License	36.5%
AiM CPPM Named User License	
1-50 Users, price per user	36.5%
51-100 Users, price per user	36.5%
101-200 Users, price per user	36.5%
201-500 Users, price per user	36.5%
501 or more Users, price per user	36.5%
Add-on Modules (percentage of total of server plus named user licenses) at time of initial license	
Key And Access Control, percentage of base pricing	36.5%
Facility Conditioin Assesment, percentage of base pricing	36.5%
Space Management, percentage of base pricing or $20,000, whichever is greater	36.5%
Estimating, percentage of base pricing	36.5%
Utility Management, percentage of base pricing	36.5%
Lease Management, percentage of base pricing	36.5%
Environmental Health and Safety, percentage of base pricing	36.5%
Key Performance Indicators, percentage of base pricing	36.5%
Motor Pool, percentage of base pricing	36.5%
GIS, percentage of base pricing or $20,000, whichever is greater	36.5%
Mobile Work Desk, percentage of base pricing	36.5%
Customer Service, percentage of base pricing	36.5%
Fixed Asset Accounting, percentage of base pricing	36.5%
BIM-COBIE Exchange, percentage of base pricing	36.5%
Green and Sustainability Module, percentage of base pricing	36.5%
AiMCAD Core, percentage of base pricing	36.5%

Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
AiMCAD Planning (requires AiMCAD core), percentage of base pricing	36.5%
AiMCAD Revit Toolset (requires AiMCAD core), percentage of base pricing	36.5%
AiM Mobile Work Desk Client License	
1-50 Clients, price per client	36.5%
51-100 Clients, price per client	36.5%
101or more Clients, price per client	36.5%
AiM IWMS Mobile Offline	
Server License	36.5%
Client License	
1-50 Clients, price per client	36.5%
51-100 Client, price per client	36.5%
101-200 Clients, price per client	36.5%
201-500 Clients, price per client	36.5%
501 or more Clients, price per client	36.5%
AiM IWMS Mobile Work Desk Clients	
Rental Per Client Per Month - 12 month commitment required	
Minimum monthly fee or per client amount, whichever is greater	26.5%
1-50 Clients, price per client per month	26.5%
51-100 Clients, price per client per month	26.5%
101or more Clients, price per client per month	26.5%
AssetMobile On-Site Inventory Software	
Client License	
1-50 Clients, price per client	36.5%
51-100 Client, price per client	36.5%
101-200 Clients, price per client	36.5%
201-500 Clients, price per client	36.5%
501 or more Clients, price per client	36.5%
Add-on Modules purchased separately (unbundled) after initial server license sale. (percentage of server and named user license total)	
Key And Access Control, percentage of base pricing	36.5%
Facility Condition Assessment, percentage of base pricing	36.5%
Space Management, percentage of base pricing or $20,000, whichever is greater	36.5%
Estimating, percentage of base pricing	36.5%
Utility Management, percentage of base pricing	36.5%
Lease Management, percentage of base pricing	36.5%
Environmental Health and Safety, percenatge of base pricing	36.5%
Capital Projects, percentage of base pricing	36.5%

Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
Key Performance Indicators, percentage of base pricing	36.5%
Motor Pool, percentage of base pricing	36.5%
GIS, percentage of base pricing or $20,000, whichever is greater	36.5%
Mobile Work Desk, percentage of base pricing	36.5%
Customer Service, percentage of base pricing	36.5%
Fixed Asset Accounting	36.5%
BIM-COBIE Exchange	36.5%
Green and Sustainability Module	36.5%
AiMCAD Core	36.5%
AiMCAD Planning (requires AiMCAD core)	36.5%
AiMCAD Revit Toolset (requires AiMCAD core)	36.5%
Annual Maintenance	20% of total software license price.
AiM IWMS ASP (Software as a Service) (Rental-Per Concurrent User/Per Month); Includes Maintenance - 60 month commitment required	
Server Set-Up (one-time)	2%
Minimum monthly fee or concurrent user amount, whichever is higher	2%
1-25 Concurrent users, price per user per month	2%
26-50 Concurrent Users, price per user per month	2%
51-100 Concurrent Users, price per user per month	2%
101-200 Concurrent Users, price per user per month	2%
201+ Concurrent Users, price per user per month	2%
AiM IWMS Hosting, per Concurrent User per month (customer purchases software); 60 month commitment required	
Server Set-Up (one-time)	2%
Minimum monthly fee or concurrent user amount, whicever is higher	2%
1-25 Concurrent Users, price per user per month	2%
26-50 Concurrent Users, price per user per month	2%
51-100 Concurrent Users, price per user per month	2%
101-200 Concurrent Users, price per user per month	2%
201+ Concurrent Users, price per user per month	2%

Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
Services	
AMS On-Site Training per day	
Training Includes all functional operations of hardware and software products	
Unlimited attendees	
Includes travel and all related expenses	51.75%
AMS Internet Training per hour	
Phone assisted Internet training on all functional operations	41.75%
AMS Design Services per hour	
Data Conversion	
Table Structure Customizations	
Define Import/Export file formats	
Import / verify original data	
Assist in creation of Subsets and distribution of data	36.75%
AssetWorks Hardware Support	11.75%
Software as a Service	
AMS Base Server	
Includes: Assets, Contacts, Admin, Report Modules	46.75%
AssetWorks Transfer Module	
Create/Receive Asset Transfers	51.75%
AssetWorks Depreciation Module	
Standard Straight-Line Depreciation	
Depreciation of Betterments / Decreases	
All Required Reporting	51.75%
AssetWorks Building/Land/Infrastructure Read/write/add/delete access to B/L/I data	51.75%
AssetWorks Check In/Out Module	51.75%
AssetWorks Mobile Transfer Module	51.75%
AssetWorks Fleet Management Module	
Fleet and Equipment tracking	
Maintenance and Utilization Tracking	31.75%
AssetWorks Web-Surplus Module	
Surplus reutilization module	31.75%
AssetWorks INTERNAL Transfer Module	
Creat / Receive Internal Asset Transfers	51.75%
AssetWorks Elective Tracking Module	
Assets under acquisition threshold	51.75%
AssetWorks Surplus Warehouse Module	
Process Surplus Transfers, store surplus	31.75%
AssetWorks Counter Sales Module	
Sales, Invoice, and Customer Purchase History	
Expanded Contacts Module	31.75%
AssetWorks Manual Auction Module	
Live Auction tracking, lotting, bidder registry	31.75%
AssetWorks Federal Surplus Module	
123 Processing	
All Federal reports included	
Utilization and Compliance Automation	31.75%
System Administrator User License	
Minimum one per system	
Unlimited read/write/access to data	31.75%
Unlimited User Site License	
Access as configured by Sys Admin	51.75%

Read / Write User License	Unlimited	
read/write access to data assigned by System Administrator		51.75%
Depreciation User License		
Restricted access to module/location-specific data		51.75%
Read Only User License	Read-	
only (report) access to location-specific data		51.75%
Limited Access User License		
Restricted access to module/location-specific data		41.75%
AssetWorks Lite User		
Unlimited read/write access to entire asset database	valid	
only for users with less than 250 items		41.75%
Scan & Validate Property Manager User License	Manager	
seat on server (unrestricted Access)		36.92%
Scan & Validate Custodian User License	Restricted	
seat for web-application (edit only their own data) Synchronization Utilities		52.65%
Scan & Validate Scanner Software		
Scanner software including Editable, Blind and Lotting		53.50%
Software as a Service: Renewal Pricing		
InCircut Base Server		
Includes: Assets, Contacts, Admin, Report Modules		46.75%
AssetWorks Transfer Module		
Create/Receive Asset Transfers		51.75%
AssetWorks Depreciation Module		
Standard Straight-Line Depreciation		
Depreciation of Betterments / Decreases		
All Required Reporting		51.75%
AssetWorks Building/Land/Infrastructure Read/write/add/delete access		
to B/L/I data		51.75%
AssetWorks Check In/Out Module		51.75%
AssetWorks Mobile Transfer Module		51.75%
AssetWorks Fleet Management Module	Fleet and	
Equipment tracking	Maintenance and	
Utilization Tracking		31.75%
AssetWorks Web-Surplus Module	Surplus	
reutilization module		31.75%
AssetWorks INTERNAL Transfer Module	Create /	
Receive Internal Asset Transfers		51.75%
AssetWorks Elective Tracking Module	Assets under	
acquisition threshold		51.75%
AssetWorks Surplus Warehouse Module	Process Surplus	
Transfers, store surplus		36.75%
AssetWorks Counter Sales Module	Sales, Invoice,	
and Customer Purchase History	Expanded Contacts	
Module		31.75%
AssetWorks Manual Auction Module	Live Auction	
tracking, lotting, bidder registry		31.75%
AssetWorks Federal Surplus Module	123 Processing	
All Federal reports included	Utilization	
and Compliance Automation		31.75%
System Administrator User License		
Minimum one per system	Unlimited	
read/write/access to		31.75%

Unlimited User Site License Access as configured by Sys Admin		51.75%
Read / Write User License Unlimited read/write access to data assigned by System Administrator		31.75%
Depreciation User License Restricted access to module/location-specific data		31.75%
Read Only User License Read-only (report) access to location-specific data		31.75%
Limited Access User License Restricted access to module/location-specific data		31.75%
AssetWorks Lite User License Unlimited read/write access to entire asset database valid only for users with less than 250 items		31.75%
Scan & Validate Property Manager User License Manager seat on server (unrestricted Access)		51.75%
Scan & Validate Custodian User License Restricted seat for web-application (edit only their own data) Synchronization Utilities		51.75%
Scan & Validate Scanner Software Scanner software including Editable, Blind and Lotting		75.82%

Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
Base System Charge, Non-transit vehicle assets:	
FleetFocus Size (0-749 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (750 - 999 Units)- per vehicle unit(non bus/ non transit)	17.5%
FleetFocus Size (1000 - 2499 Units)-per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (2500-4999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (5000 - 7499 Units)-per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (7500- 9999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (10000- 12499 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (12500-14999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (15000-19999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (20000- 29999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (30000- 49999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (50000-99999- Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (100,000-299,999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (300,000+Units)- per vehicle unit (non bus/ non transit)	17.5%
Base System Charge, transit vehicle assets:	
FleetFocus Size (0 - 49 Units)- per vehicle unit (bus/ transit vehicle unit)	17.5%
FleetFocus Size (50 - 99 Units)- per vehicle unit (bus/ transit vehicle unit)	17.5%
FleetFocus Size (100 - 199 Units)- per vehicle unit (bus/ transit vehicle unit)	17.5%
FleetFocus Size (200 - 299 Units)-per vehicle unit (bus/ transit vehicle unit)	17.5%
FleetFocus Size (300-399 Units)- per vehicle unit (bus/ transit vehicle unit)	17.5%
FleetFocus Size (400 - 499 Units)-per vehicle unit (bus/ transit vehicle unit)	17.5%
FleetFocus Size (500-759 Units)- per vehicle unit (bus/ transit vehicle unit)	17.5%
FleetFocus Size (750- 999 Units)- per vehicle unit (bus/ transit vehicle unit)	17.5%
FleetFocus Size (1000-1999 Units)- per vehicle unit (bus/ transit vehicle unit)	17.5%
FleetFocus Size (2000+ Units)- per vehicle unit (bus/ transit vehicle unit)	17.5%
Base System Charge, Rail vehicle assets:	
RailFocus Size (0 - 49 Units)- per vehicle unit (rail vehicle unit)	17.5%
RailFocus Size (50 - 99 Units)- per vehicle unit (rail vehicle unit)	17.5%
RailFocus Size (100- 249 Units)-per vehicle unit (rail vehicle unit)	17.5%
RailFocus Size (250-499Units)- per vehicle unit (rail vehicle unit)	17.5%
RailFocus Size (500 - 749 Units)-per vehicle unit (rail vehicle unit)	17.5%
RailFocus Size (750-999 Units)- per vehicle unit (rail vehicle unit)	17.5%

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Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
RailFocus Size (1000+ Units)- per vehicle unit (rail vehicle unit)	17.5%
Base System Charge, Linear Assets:	
LinearFocus Size (0 - 49 Units)- per track (route) mile	17.5%
LinearFocus Size (50 - 249 Units)- per track (route) mile	17.5%
LinearFocus Size (250- 499 Units)- per track (route) mile	17.5%
LinearFocus Size (500 - 749 Units)- per track (route) mile	17.5%
LinearFocus Size (750 - 999 Units)- per track (route) mile	17.5%
LinearFocus Size (1000+ plus Units)- per track (route) mile	17.5%
EquipmentFocus for Comm. Equipment:	
EquipmentFocus for Comm. Equipment, per asset (1-4999)	17.5%
EquipmentFocus for Comm. Equipment, per asset (5000-9999)	17.5%
EquipmentFocus for Comm. Equipment, per asset (10,000-14999)	17.5%
EquipmentFocus for Comm. Equipment, per asset (15000-19999)	17.5%
EquipmentFocus for Comm. Equipment, per asset (20000+)	17.5%
Component assets	17.5%
3 to 1 ratio included in base license	
Additional component licenses:	
Component asset licenses, per asset (1-4999)	17.5%
Component asset licenses, per asset (5000-9999)	17.5%
Component asset licenses, per asset (10,000-14999)	17.5%
Component asset licenses, per asset (15000-19999)	17.5%
Componenet asset licenses, per asset (20000+)	17.5%
Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	
FleetFocus Size (0-749 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (750 - 999 Units)- per vehicle unit(non bus/ non transit)	17.5%
FleetFocus Size (1000 - 2499 Units)-per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (2500-4999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (5000 - 7499 Units)-per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (7500- 9999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (10000- 12499 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (12500-14999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (15000-19999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (20000- 29999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (30000- 49999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (50000-99999- Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (100,000-299,999 Units)- per vehicle unit (non bus/ non transit)	17.5%
FleetFocus Size (300,000+Units)- per vehicle unit (non bus/ non transit)	17.5%

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Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
FASuite Add-on Modules	
Motor Pool Module, percentage of base pricing	17.5%
Equipment Focus for Facilities Module, percentage of base pricing	17.5%
Reporting Module, percentage of base pricing	17.5%
MP Reservations Portal, percentage of base pricing	17.5%
Shop Activity, (Tech,Supervisor, Storekeeper, Warranty portal) Module, percentage of base pricing (includes Service Request and Notifications Module)	17.5%
Customer Access Module, percentage of base pricing	17.5%
(includes Service Request and Notifications module AND customer calendar appt. view)	
KPI/Dashboards Module, percentage of base pricing	17.5%
Enterprise Portal Module (include for free for all NEW clients), percentage of base pricing	17.5%
Notifications Module (included for all clients who own either Shop Activity or Customer Access), percentage of base pricing	17.5%
FA Notification Builder (MAXQueue) Module, percentage of base pricing	17.5%
PMM/ Performance Measures and Monitors, percentage of base pricing	17.5%
ACTIONMap!, percentage of base pricing	17.5%
Yard Management (for Transit), percentage of base pricing	17.5%
Incident Management Module (for transit only), percentage of base pricing	17.5%
Rail Operations Modules, percentage of base pricing	17.5%
Trapeze Ops/ PASS Interface Module, percentage of base pricing	17.5%
Trapezse ITS Interface Module (required Telematics Module), percentage of base pricing	17.5%
MAXQueue Integration Module, percentage of base system	17.5%
FA Integration Modules	
Telematics Module (need adapters as per below), percentage of base pricing	17.5%
(above is bundled in to the monthly fee when selling NetworkFleet Telematics adaptor)	
Telematics Networkfleet Adaptor, license (when not bundled into monthly fee), percentage of base pricing	17.5%
Telematics Zonar Evir (Inspection) Adaptor, percentage of base pricing	17.5%
Telematics Zonar GPS Adaptor (Odometers), percentage of base pricing	17.5%
FA Novalog IPC Parts Catalog Integration (does not include Novalog software), percentage of base pricing	17.5%
FA AssetWorks IPC Parts Catalog Integration (does not include Documoto/Digabit software), percentage of base pricing	17.5%
M5 Add On Modules	
M5 Replacement, percentage of base pricing	17.5%
M5 Motor Pool, percentage of base pricing	17.5%
M5 Motor Pool Reservations, percentage of base pricing	17.5%
M5 Screen Designer, percentage of base pricing	17.5%
M5 KPI/ Dashboard, percentage of base pricing	17.5%

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Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
M5 PMM/ Performance Measures and Monitors, percentage of base pricing	17.5%
minimum for the module above is $7500.00	
M5 Shop Portal, percentage of base pricing	17.5%
M5 Customer Portal/ Customer View, percentage of base pricing	17.5%
M5 AdHoc Query Module	17.5%
FA Integration Modules	
Telematics Module (need adapters as per below), percentage of base pricing	17.5%
(above is bundled in to the monthly fee when selling NetworkFleet Telematics adaptor)	17.5%
Telematics Networkfleet Adaptor, license (when not bundled into monthly fee), percentage of base pricing	17.5%
Telematics Zonar Evir (Inspection) Adaptor, percentage of base pricing	17.5%
M5 MAXQueue/ Integration Module, percentage of base system	17.5%
M5 Crystal/ BOE Adapter with customer provided BOE license, percentage of base pricing	17.5%
KeyValet - Unmanned Motor Pool Software	
KeyValet Module (1st site)	17.5%
KeyValet Module (2nd and 3rd sites (each))	17.5%
KeyValet Module (each site # 4-10)	17.5%
KeyValet Module (each site after the 10th)	17.5%
Other Integration Modules:	
NAPA TAMS Interface Module, percentage of base pricing	17.5%
Lincoln Industrial Fluid Interface Adapter, percentage of base pricing	17.5%
Annual Software Maintenance	
Annual Maintenance of Software is 20% of the total, discounted software and add-on module pricing	

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Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
Hosting, per <u>Non-Transit</u> vehicle per month (customer purchases software)	
Server Set-Up (one time)	17.5%
Minimum	17.5%
Vehicles 500-749	17.5%
Vehicles 750-1999	17.5%
Vehicles 2000-4999	17.5%
Vehicles 5000-9999	17.5%
Vehicles 10000-14999	17.5%
Vehicles 15000+	17.5%
Reports Server Set-Up (one-time)	17.5%
Reports Server Per Month	17.5%
MobileFocus Per PDA, Per Month	17.5%
Hosting, per <u>Transit</u> vehicle per month (customer purchases software)	
Server Set-Up (one time)	17.5%
Minimum	17.5%
Vehicles 1-99	17.5%
Vehicles 100-199	17.5%
Vehicles 200-299	17.5%
Vehicles 300-399	17.5%
Vehicles 400-499	17.5%
Vehicles 500-749	17.5%
Vehicles 750-1999	17.5%
Vehicles 2000+	17.5%
Reports Server Set-Up (one-time)	17.5%
Reports Server Per Month	17.5%
MobileFocus Per PDA, Per Month	17.5%

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SERVICES	
Manufacturer/Product Line/Product Category	**Customer Discount % off MSRP**
Fleet/Facilities Software Program Manager	2.5%
Fleet/Facilities Software Sr Project Manager	2.5%
Fleet/Facilities Software Project Manager	2.5%
Fleet/Facilities Software System Drafter	2.5%
Fleet/Facilities Software Sr Designer	2.5%
Fleet/Facilities Software Designer	2.5%
Fleet/Facilities Software Sr Implementation Specialist	2.5%
Fleet/Facilities Software Implementation Specialist	2.5%
Fleet/Facilities Software Installation Planner	2.5%
Fleet/Facilities Software Documentation Specialist	2.5%
Fuel Program Manager	2.0%
Fuel Software Installer/Trainer	2.0%
Fuel Master Technician	2.0%
Fuel Technician Helper	2.0%